

**MEMORANDUM OF UNDERSTANDING  
BETWEEN**

**MERIDIAN TECHNOLOGY CENTER, UNIVERSIDAD POPULAR  
AUTONOMA DEL ESTADO DE PUEBLA, UNIVERSIDAD  
POPULAR AUTONOMA DEL ESTADO DE PUEBLA FOUNDATION**

**AND**

**OKLAHOMA STATE UNIVERSITY**

The memorandum serves to delineate the agreement between Meridian Technology Center (hereafter referred to as MTC), Universidad Popular Autonoma del Estado de Puebla (hereafter referred to as UPAEP University), Universidad Popular Autonoma del Estado de Puebla Foundation (hereafter referred to as UPAEP Foundation) and Oklahoma State University (hereafter referred to as the OSU).

**Definitions:**

Meridian Technology Center (MTC) is an adaptable, quality-driven technology training center in Stillwater, OK

Universidad Popular Autonoma del Estado de Puebla (UPAEP University) is a private university in Puebla, Mexico.

Universidad Popular Autonoma del Estado de Puebla Foundation (UPAEP Foundation) is a non profit organization.

Oklahoma State University (OSU) is a public university in Stillwater, Oklahoma, United States.

UPAEP Foundation is a not-for profit- organization (501c3 Status) for the advancement of higher education in developing countries.

Oklahoma State University is a Public University in the state of Oklahoma, U.S

## **Principles and Terms:**

### **MTC agrees to:**

- Provide for the transfer and documentation of the MTC technology business incubation model to UPAEP University for an agreed-upon value as in kind contribution.
- Provide personnel to assist UPAEP in the development and implementation of policies for a sustainable business incubator. (Fee for service basis)
- Provide consulting services relative to best practices of business incubation services and support for client companies. (Fee for service basis)
- Allow UPAEP incubator companies to enter the Meridian Technology Center for Business Development and receive the same services as domestic companies, subject to the same requirements and charges as domestic companies.

### **UPAEP University agrees to:**

Be responsible for the implementation of the MTC business incubator model in Puebla and to maintain the relationships with the Secretaría de Economía del Gobierno Federal, Delegación Puebla (SE), the Consejo Coordinador Empresarial (CCE) and Secretaria de Desarrollo Económico (SEDECO), both in the State of Puebla.

Allow MTC incubator companies to enter the UPAEP incubator and receive the same services as domestic companies, subject to the same requirements and charges as domestic companies.

### **UPAEP Foundation agrees to:**

Coordinate this Business Incubation project; and UPAEP foundation will be the responsible for the communication and develop the agreements and relationships to achieve the partnership.

**OSU agrees to:**

Provide expertise and services as the request (fee for service basis).

This Memorandum of Understanding is effective as of the date signed by both parties. Either party may terminate this agreement with at least 60 days of previous notification. The program shall begin August 10th, 2005 and continue until cancellation by either party.

Dated August 10<sup>th</sup>, 2005

---

Dr. Andrea Kelly, CEO & Superintendent  
Meridian Technology Center  
1312 South Sangre Road  
Stillwater, Oklahoma 74074  
U.S.

---

Ing. Vicente Pacheco Ceballos  
Secretario General  
Universidad Popular Autonoma del Estado de Puebla  
21 Sur 1103  
Col. Santiago  
Puebla, Pue., 72160  
Mexico

---

Dana McCrory  
President  
Universidad Popular Autonoma del Estado de Puebla Foundation  
2323 W 7th Street Suite 2  
Stillwater, OK 74074  
U.S.

---

Stephen W.S. McKeever,  
Vice President Research & Technology Transfer  
Oklahoma State University  
Stillwater, OK 74078  
U.S.